

# RBC Emerging Markets Value Equity

## Quarterly Commentary

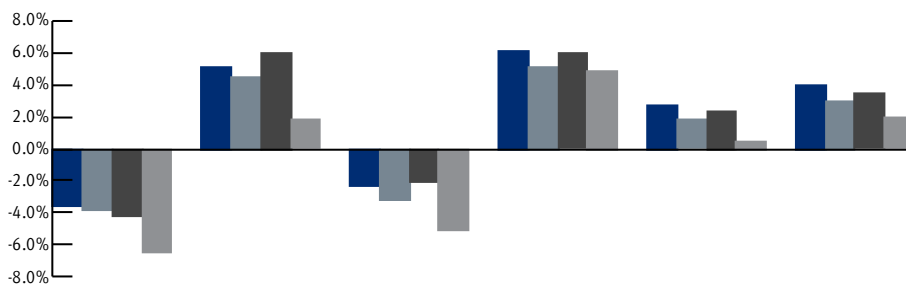
US-China trade relations and fears over slowing global growth weighed on equity markets globally. Talks between Presidents Trump and Xi broke down once more in August after Trump tweeted a new 10% tariff on the remaining \$300 billion of Chinese imports.

Turkey, Egypt and Taiwan were the top performing markets in the MSCI EM Index, while Argentina, South Africa and Poland were among the worst. IT, consumer staples and consumer discretionary were the top performing sectors in EM, while materials, real estate and financials were the worst.

At the country level, the strategy benefited from strong stock selection particularly in Taiwan, while stock selection in Indonesia and China/Hong Kong detracted from relative returns. Top-down positioning also made a positive contribution overall.

At the sector level, both stock selection and top-down positioning benefited relative returns. Stock selection was especially strong in financials and information technology. The strategy's overweight to information technology also added from a top-down perspective.

## Investment Performance



	QTR (%)	YTD (%)	1YR (%)	3YR (%)	5YR (%)	SI (%)
Composite (Gross)	-3.60	5.12	-2.27	6.08	2.75	3.88
Composite (Net)	-3.82	4.38	-3.19	5.08	1.77	2.90
Benchmark	-4.25	5.89	-2.02	5.97	2.33	3.47
Secondary Benchmark	-6.48	1.82	-5.03	4.81	0.38	1.92

Past performance is not indicative of future results.

Source: RBC Global Asset Management, Rimes

Inception of the performance record is 7.1.13.

Returns are presented in gross and net of fees and include the reinvestment of all income. All returns for periods greater than one year are shown on an annualized basis. Performance and composite information presented is supplemental to the "GIPS® Compliant Presentation" which contains additional information regarding calculation of performance data. The secondary benchmark is used for comparison purposes to the value segment of the EM universe.

## Portfolio Characteristics<sup>1</sup>

	Strategy	Benchmark
Price to Book	1.1	1.4
Dividend Yield	3.7%	2.9%
Earnings Yield	10.1%	7.6%
FCF Yield (ex Fin)	4.5%	4.5%
Forward Price to Earnings	9.2	12.2
Weighted Average Market Cap	\$79bn	\$89bn
Portfolio Turnover	60.7%	-
Active Share	75.2%	-
<b>Market Cap Distribution</b>		
<\$1.5 billion (Small)	16.9%	0.6%
\$1.5-\$3 billion (Medium/Small)	11.9%	4.5%
\$3-\$10 billion (Medium)	21.2%	23.3%
\$10-\$20 billion (Medium/Large)	7.7%	18.6%
> \$20 billion (Large)	42.3%	52.9%

## Top Ten Holdings<sup>1</sup>

Company Name	Country	Strategy (%)
Samsung Electronics	South Korea	5.3
Alibaba Holding	China/HK	4.4
TSMC	Taiwan	4.1
Ping An Insurance	China/HK	3.6
China Construction Bank	China/HK	3.6
Naspers	South Africa	2.9
China Unicom Hong Kong	China/HK	2.5
Industrial & Commercial Bank of China	China/HK	2.3
China Overseas Land & Investment	China/HK	1.7
Petroleo Brasileiro	Brazil	1.7

## Strategy Overview

- \$858 Million Assets Under Management
- Inception: July 2013
- Benchmark (BM): MSCI EM Net Index, Secondary BM: MSCI EM Value Net Index
- Vehicles: Segregated Account, SICAV, US '40 Act, Canadian Mutual Fund

## Investment Philosophy & Style

- Value stocks with good fundamentals should outperform over time
- Dividend paying companies possess desirable quality characteristics
- Emphasis on value with factor adjustment
- Free cash flow generation, balance sheet strength and minority shareholder-friendly management are key

## Investment Process

- Proprietary screens find undervalued stocks
- In-depth company-level research drives final security selection
- Corporate Governance checklist manages potential risks

## Portfolio Construction

- Diversified portfolio: 70-90 issues
- Position size determined by proprietary model which provides target upside
- 60-80% contribution from stock selection

## Investment Team

**Phil Langham**, Head of RBC Emerging Markets Equity, Senior Portfolio Manager  
Industry Experience: 27 years

**Laurence Bensafi, CFA**, Deputy Head of RBC Emerging Markets Equity  
Industry Experience: 18 years

**Guido Giammattei**, Head of Research, Portfolio Manager  
Industry Experience: 21 years

**Veronique Erb**, Portfolio Manager  
Industry Experience: 19 years

**Zeena Dahdaleh, CFA**, Portfolio Manager  
Industry Experience: 12 years

**Richard Farrell, CFA**, Portfolio Manager  
Industry Experience: 12 years

**Christoffer Enemaerke, CFA**, Portfolio Manager  
Industry Experience: 9 years

**Ashna Yarashi-Shah**, Associate Portfolio Manager  
Industry Experience: 7 years  
Industry experience is updated annually.

## About RBC Global Asset Management

- Over \$354 billion Assets Under Management
- Offices in North America, Europe and Asia
- Over 350 investment professionals globally
- Part of Royal Bank of Canada (RBC), one of the highest rated and largest banks in the world\*

\*Ratings: S&P: AA-, Moody's: Aa2 (Bloomberg, 9.30.19). Ranked 5th largest bank in North America and 10th globally based on market capitalization (Bloomberg, 9.30.19).

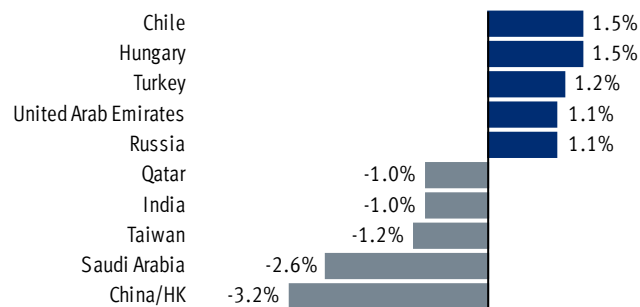
## Top Ten Benchmark Countries<sup>1</sup>

Country	Strategy (%)
China/HK	28.7
South Korea	11.6
Taiwan	10.3
Brazil	8.3
India	7.9
South Africa	5.3
Russia	5.1
Thailand	2.6
Mexico	2.5
Chile	2.4

## Sector Allocation<sup>1</sup>

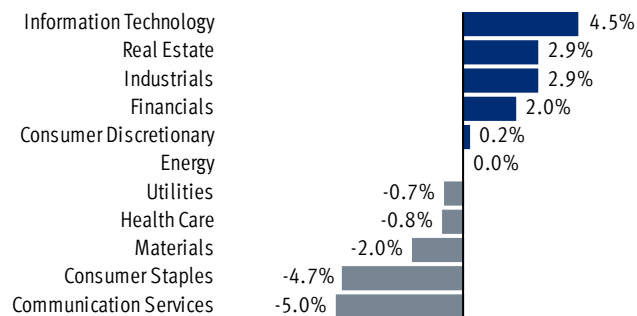
	Strategy (%)
Financials	26.7
Information Technology	19.6
Consumer Discretionary	13.2
Industrials	8.3
Energy	7.7
Communication Services	6.5
Real Estate	5.7
Materials	5.4
Consumer Staples	2.2
Utilities	2.1
Health Care	1.8
Cash	0.7

## Relative Weights for Benchmark Countries<sup>1</sup>



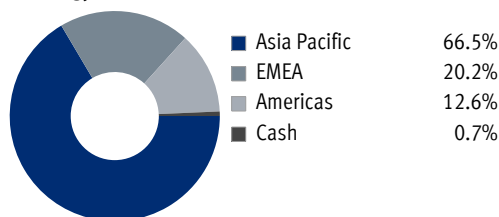
Top and bottom 5 relative weights for benchmark countries. Hong Kong is included as part of the overall China allocation although Hong Kong is not an official MSCI EM index constituent.

## Relative Sector Weights<sup>1</sup>

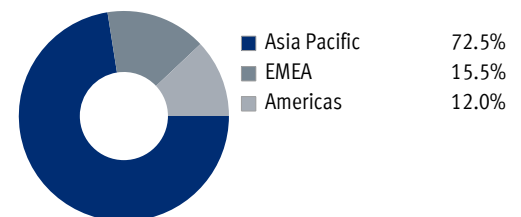


## Regional Breakdown<sup>1</sup>

### Strategy



### Benchmark



Past performance is not indicative of future results.

Source: RBC Global Asset Management, Rimes

<sup>1</sup>Supplemental information complements the "GIPS® Compliant Presentation" as provided. The information presented are those of the representative account in the strategy. There is no guarantee that every account will be identical to the information presented here.

This presentation should not be construed as a recommendation to buy or sell any financial instruments. The information contained herein should not be relied upon as the sole investment-making decision.

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# GIPS® Compliant Presentation, as at September 30, 2019

## RBC GAM Emerging Markets Equity - Value (USD)

Inception Date: July 1, 2013

Benchmark: MSCI Emerging Markets Total Return Net Index

Secondary Benchmark: MSCI Emerging Markets Value Total Return Net Index

Currency: USD

Annual Returns	Composite	Composite	Benchmark	Benchmark 2	Composite	Benchmark	Benchmark 2	Number	Internal	Composite	Firm
Year End	Gross Return (%)	Net Return (%)	Return (%)	Return (%)	3-Yr St Dev (%)	3-Yr St Dev (%)	3-Yr St Dev (%)	of Portfolios	Dispersion (%)	Assets (millions)	Assets (millions)
2013/07 - 2013/12	6.68	6.17	7.70	7.70	n/a	n/a	n/a	1	-	93.4	296,003.0
2014	1.35	0.39	-2.19	-4.08	n/a	n/a	n/a	1	-	252.2	302,064.4
2015	-17.23	-18.01	-14.92	-18.57	n/a	n/a	n/a	2	-	334.2	276,979.3
2016	17.05	15.95	11.19	14.90	15.80	16.07	17.55	2	0.20	411.5	289,538.6
2017	38.61	37.30	37.28	28.07	15.11	15.35	16.59	2	0.16	740.0	331,885.2
2018	-16.88	-17.66	-14.57	-10.72	14.90	14.60	15.07	3	0.17	826.5	305,983.2
YTD 2019	5.12	4.38	5.89	1.82	14.48	13.84	13.26	3	0.11	857.6	350,529.9

**Description of the Firm:** For the purposes of Global Investment Performance Standards (GIPS®), RBC Global Asset Management is the asset management division of Royal Bank of Canada (RBC), operating under the following brands: RBC Global Asset Management (RBC GAM) in Canada, the U.S. (institutional), the U.K. and Hong Kong; PH&N Institutional; and BlueBay Asset Management (institutional). With offices around the world, RBC GAM offers a full range of global investment solutions in cash management and fixed income, equity, balanced, alternative and specialty investment strategies through mutual funds, hedge funds, pooled funds and separately managed accounts. The RBC GAM group of companies has more than C\$417 billion (US\$305 billion) in assets under management as at December 31, 2018. RBC purchased Phillips, Hager & North Investment Management, including the assets of BonaVista Asset Management, on May 1, 2008, and BlueBay Asset Management on December 17, 2010. A complete list and description of the firm's composites and performance results is available upon request.

**Compliance Statement:** RBC GAM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. RBC GAM has been independently verified for the periods January 1, 2002 through December 31, 2018. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The Emerging Markets Equity - Value (USD) composite has been examined for the periods July 1, 2013 - December 31, 2018. The verification and performance examination reports are available upon request.

**Composite Description:** The Emerging Markets Equity - Value (USD) Composite includes all portfolios that invest in emerging market equities that provide regular dividend income through securities with above average dividend yield by RBC GAM directly. Prior to June 2014 the composite was presented as the Emerging Market Equity Dividend composite.

**Benchmark:** The primary benchmark is the MSCI Emerging Market Total Return Net index. The Index is designed to measure the equity market performance of emerging markets. The MSCI Emerging Markets Value Total Return Net Index is also used as a secondary benchmark for this strategy. Index returns are provided for comparison purposes to represent the investment environment existing during the time periods shown. An index is fully invested, includes the reinvestment of dividends and capital gains, but does not include any transaction costs, management fees, or other costs. Holdings of each separately managed account in a composite will differ from the index. An investor may not invest directly in an index.

**Gross of Fees:** Gross of fees performance is presented gross of all fees, but after all trading expenses. Returns are presented net of withholding taxes on dividends, interest income and capital gains where applicable.

**Net of Fees:** Net of fee performance is calculated using the maximum stated annual fee of 0.95% calculated and applied monthly.

**Performance Calculations:** Results are based on all fully discretionary accounts meeting the composite definition, including those accounts no longer with the firm. Returns are shown in U.S. Dollars, and include the reinvestment of all income. Performance shown for the Emerging Markets Equity Dividend Composite is based on information generated by RBC Global Asset Management's internal performance systems, which may differ from the performance shown in official books and records of certain investment funds which form a part of the composite. Official books and records for certain investment funds which form a part of the composite include the impact of a fair value for market timing that is applied to certain securities as of the close of trading for the fund. For the purposes of calculating the Emerging Markets Equity Dividend Composite, we prepare a separate performance stream for such funds that eliminates the impact of this fair value adjustment. This second performance stream is used to calculate performance of the composite in an effort to better align the methodology for calculating composite performance with the methodology applied to calculate the benchmark. Additional information regarding policies for valuing portfolios, calculating performance, and preparing presentations is available upon request. Past performance is not indicative of future results.

**Composite Dispersion:** The composite dispersion of annual returns is indicated by the performance of individual accounts representing the equal weighted standard deviation of returns. Dispersion of returns is calculated for portfolios included in the composite for the full year.

**3-Year Standard Deviation:** Periods with less than 3 years of data will show "n/a".

**Derivatives, Leverage and Short Positions:** The portfolios may use derivatives for hedging purposes, and may also use derivatives such as options, futures, forwards and swaps for non-hedging purposes as a substitute for direct investment, as long as the portfolio's use of derivatives is consistent with its investment objectives. Currency hedging is used primarily as a risk management tool to limit the volatility of portfolio returns and may be used tactically to enhance returns. Currency hedge ratios can range between 0-100%, depending on asset class and mandate. No leverage has been used in any of the portfolios contained in the composite.

**Fee Schedule:** The management fee schedule is as follows: For U.S. clients: 0.95% for the first US\$50m, 0.85% on the next US\$50m, and 0.80% for all assets over US\$100m. Advisory fees are described on this page and on Form ADV Part 2A. RBC GAM reserves the right to negotiate all advisory fees.

**Minimum Account Size:** Currently there is no minimum account size in order to be included in this composite.

**Creation Date:** This composite was created on July 1, 2013 and has an inception date of July 1, 2013.

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